



Global Coverage,  
Two-way Satellite,  
Real-time, Rugged, Remote

# Transportation / Logistics / Mining

Client Satisfaction • Employee Safety • Fleet Optimization



## KJM Contractors

*"Our research indicated that FMS is by far the most efficient solution to meet our needs and remain as South Australia's premier remote area specialist. Time has shown this to be accurate."*

*-Kim McNamara, Managing Director of KJM Contractors*

### Background

Since its inception in 1992, KJM Contractors has focused on being the only "one stop shop" in Australia providing remote area logistical and equipment support. The company is recognized as innovators in establishing service solutions previously undeveloped. KJM currently runs a fleet of 19 trucks and 24 4WD Troupe carriers that are all fitted with FMS systems.

KJM Contractors is able to provide Transport, Logistics, Hire, Engineering, Rig Support, Air Charter, Bulk Ore Haulage, Heavy Haulage and Sewerage & Water Treatment solutions deployable for any exploration, geothermal, drilling, or mining site within Australia.

### Challenge

- » Ever increasing fleet expenses relating to fuel, tire repairs and general maintenance
- » Ensuring compliance with Occupational Safety regulations for remote areas.
- » Increasing Risks and costs associated with the misuse of assets by employees non-conforming to company vehicle policy
- » Inefficient management of assets while scheduling for trips to remote areas resulting in excessive costs

### Solution

#### Client Satisfaction

Until the implementation of FMS in 2008, it was difficult to accurately locate assets and provide clients with information relating to the delivery of goods and services—especially urgent requests. By using FMS, KJM is able to better manage and control their assets and ensure their clients are completely satisfied with their service and performance.

responsibilities under the Occupational, Health, Safety and Welfare legislation, and continues to improve the work safety environment of its employees. This improvement has been achieved by the associated benefits of using FMS.

#### Fleet Optimization

Appropriate allocation of asset use for specific contracts in remote areas is critical for eliminating unnecessary costs and providing a service in a timely and efficient manner. The ultimate performance of our company is reflected by repeat business from our clients.

#### Employee Safety

KJM Contractors rates Employee Safety paramount and values the contributions from its employees. The company acknowledges its



### Results

*"FMS has helped us to confirm our reputation as an industry leader in transport, logistics and mining in remote areas."*

Kim McNamara – Managing Director of KJM Contractors

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Client satisfaction, results and continuous return on investment begin with quality training and installation support.

FMS works closely with every client to ensure system installation and deployment is complete and on schedule.

With an online knowledge base and truly helpful documentation you may never encounter a problem you can't solve yourself. But if you do, FMS is just a phone call away.



**Ready for a live system demonstration?**

To request a live demo, or if you have any questions, visit [www.fmsgps.com/contact.aspx](http://www.fmsgps.com/contact.aspx)

Complete the contact form and a qualified FMS representative will respond promptly.



## Benefits achieved by KJM Contractors

### Significant reduction in operational expenses.

Fuel, tires, repairs, and general maintenance.

### Improved Fleet Optimization

By tracking its assets 24/7 using FMS, the KJM fleet is managed with a minimum of unnecessary costs.

### Employee Safety enhanced

Increased driver location awareness, less speeding and greater conformance of company vehicle policy.

### Client Satisfaction

Performance and delivery has improved, resulting in continued support from long standing clients.

## KJM Contractors use Fleet Central for Timely View of Logistics Operations

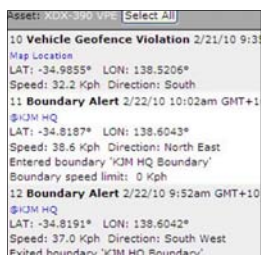
Behind all the benefits provided to KJM is FMS Fleet Central. Fleet management tools and administration of KJM logistics are available via web browser and supported by the FMS network operating center, where you can create landmarks, boundaries, program alerts, run reports, and improve fleet operations all from FMS Fleet Central.



### Remote Asset Tracking

#### Location Awareness, Anywhere, Anytime

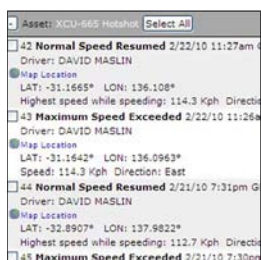
Location knowledge is key to operational efficiency and satellite communications is the key. FMS maps with landmark and rolling asset views assist fleet operations teams make better decisions, faster.



### Geofence Boundaries

#### Proactive Notification of Fleet Activity

Knowing when expensive fleet assets arrive or leave a location or landmark can save time and money. Policy abuse and theft can be immediately reported for quick response, reducing costly equipment replacement.



### Speed Reporting

#### Alerts to Enforce Policies and Lower Costs

Automatic alerts on speeding, harsh driving or excessive idle time reduce the cost of fuel, while improving the overall safety and security of remote teams in the field. Custom regions may be defined to provide special speed zones within the larger area.

## About Fleet Management Solutions, Inc.

Fleet Management Solutions provides GPS and all-satellite fleet tracking and monitoring with 100% remote coverage and two-way communications. FMS manufactures rugged and reliable on-board equipment and web-based mapping and reporting tools. FMS clients improve asset utilization, safety, and productivity while reducing theft and the costs associated with fleet operation, management, insurance and deployment. FMS is a total solution provider for all fleet tracking requirements, including satellite communications services.

